

(This resource is <u>not</u> intended for people contracting to do business, other than grants and loans, with the Federal Government).

Updated March 27, 2024

PREP WORK

BEFORE YOU BEGIN – REMINDERS FROM PART 1

- Let's begin by stating WHY you are here today. You were recently asked by a local program or Government agency, one who is distributing or awarding *federal money* to applicants, to become registered in SAM. Because you want to be *eligible* to receive that money for your project, program, or whatever it may be, you will need to obtain a SAM Unique Entity ID (UEI) and active SAM registration.
- SAM is not a hard application and registration to complete. "It Depends" on your level of experience working with computers, scanners, picture apps on a phone/camera, entering data into an electronic application, gathering the *right* combination of paperwork, taking extra steps necessary to correct the right paperwork (if applicable), internet connection speed, utilizing the right computer browser, knowing what to do if the paperwork is rejected, etc. may alter your own experience using SAM.gov positively or negatively from your neighbor or friend's experience with SAM.

• PLEASE BE PATIENT WITH THE PROCESS AND PLAN AHEAD!

- SAM.gov is globally utilized. Yes, there are people on the other side of the form, but SAM is not a one-sized fits all formula "quick" type registration. And some sections may appear repetitive.
- The good news is if you like amusement park roller coasters...

...you may "enjoy" the SAM process more than other people!

If you don't like roller coasters, all I can say is buckle up...

...hang out tight and be prepared for unexpected twists and turns.



Remember though – you WILL get through SAM eventually. Please, don't give up if it feels impossible. Ask for help if you get stuck. There are people who can help you get through SAM, for FREE.



PREP WORK BEFORE YOU BEGIN – REMINDERS FROM PART 1

ALSO.....

- Be wary and use extra caution with Googling/searching SAM registration. You will see all sorts of options none of them are the official US Government website. Companies who pay and advertise to offer SAM assistance will show up as "sponsored" ad type listings first. Do not click on any website or attempt a SAM registration on any website unless it ends in .gov! If you accidently end up on the wrong website and you are asked to pay money for SAM assistance, you are NOT on the official government website. STOP, don't pay any money for SAM assistance, exit by getting rid of that browser page and start over.
- Type in the direct website address in your *browser's search bar*: SAM.gov (and press enter). (also try using this link <u>https://sam.gov</u>) You should immediately land on the Official U.S. Government website page, which is 100% free to register, renew and work in SAM.
- Recommended browsers that work best with SAM.gov: Chrome, Microsoft Edge, Firefox and Safari.

(for those who like to know the details: Edge 94.0.x, Chrome 94.0.x, Firefox 78.14.x and Safari v11.1+)

Resource to verify browser type: KB0016305

https://www.fsd.gov/gsafsd_sp?id=gsafsd_kb_articles&sys_id=cbc07e671b31f510f9d8dbdbe54bcbc6

- Do NOT try and do a SAM registration from a cell phone!!
- Use a desktop computer, laptop, iPad anything but a cell phone.

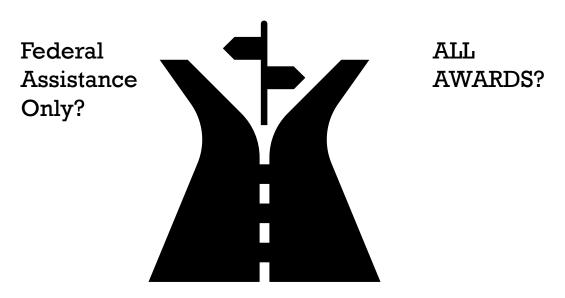


There are **3 main ways** to use SAM. The answer lies with your program funders or Government agency who asked you to "get a SAM registration."

- 1) SAM Unique Entity ID (UEI) is *rare.* While it is rare to be asked you obtain only a SAM UEI, it is possible that may be all you need to obtain for the program.
- 2) "Federal Assistance Only" is for grants and loans and is frequently requested by the USDA Rural Development programs.
- 3) "All Awards" is commonly used by the Economic Development programs, community grants and by entities such as Neighborworks. "All Awards" is also used by for-profit businesses pursuing sales opportunities with the Federal Government. Includes any grants and loans.

PREP WORK UNDERSTAND THE DIFFERENCES

Which one will I need?



Unique Entity ID?



It's important for YOU to know how to *properly* register yourself in SAM *before you begin*. Unsure? Ask your program funders before you move forward with the next steps and review the video below.

FEDERAL ASSISTANCE ONLY

Some grant programs and lenders such as BANKS, *may not be required to verify "eligibility",* but RATHER need to confirm that you have an *active* SAM.gov registration only.

This allows you to apply for financial assistance, for example grants and loans, only. You *cannot bid* on federal contracts with this type of registration. This type of registration requires less info about your entity.

PREP WORK WHY DO I NEED TO KNOW THIS?

ALL AWARDS

Agencies and programs such as NENEDD, Neighborworks, local Community Development, USDA Rural Development, downtown revitalization projects etc. *may be required* to run the "**Exclusions**" list.

The difference is that some funders **are required** to *verify eligibility*. Eligibility can mean: are you debarred, suspended, deemed ineligible, dead, imprisoned, etc.?

This allows you to bid on contracts and other procurements, *as well as apply for financial assistance.* This type of registration requires more information about your entity.

No-

No-Cost Video Resource: Purpose of SAM Registration - Overview for New Entities: https://www.youtube.com/watch?v=PcqlzVqx8c8

VS

5

An official website of the United States government Here's how you know A



The .gov means it's official. Federal government websites often

Federal government websites often end in .gov or .mil. Before sharing sensitive information, make sure you're on a federal government site.



The site is secure.

The **https:**// ensures that you are connecting to the official website and that any information you provide is encrypted and transmitted securely.

PREP WORK A FEW REMINDERS

- **1.** Government websites *can* and *will* be updated with little to no-notice.
- 2. There may be examples shown in this resource that may no longer be 100% accurate any longer. If you are in doubt, check directly with <u>https://FSD.gov</u> for up-to-date information in the **Knowledge Base**.
- 3. This guide was created to help *empower* and *connect you* with the proper resources in obtaining a SAM UEI and SAM registration so you can do this process on your own, with little-to-no assistance required.
- 4. If you do not feel comfortable using a computer or doing this registration alone, please reach out to a family member, friend or neighbor that can help you feel more comfortable as you go through this guide while you are utilizing the U.S. federal government websites noted here today.
- 5. **REMEMBER:** SAM.gov is 100% free and an *official* U.S. Government website! <u>https://sam.gov</u>
- 6. It is extremely important that you answer every question based on your business and entity ownership structure appropriately.
- 7. The examples in this guide are *merely examples* and does *not* indicate or imply that is the answer you select or enter as your answer.
- 8. Double check your answers, double check the spelling of your legal business name and physical address (when prompted) and allow plenty of extra time to complete this process. (2-3 weeks minimum for All Awards, 1-2 weeks minimum for Federal Assistance Only & obtaining a SAM UEI)
- 9. Let's keep things smooth and hassle-free as much as possible with SAM.gov!



REVIEW & EXPLANATION OVERVIEW OF SAM - PART 2

Review & Explanation

Why do I need SAM – what is it and why is it required? What do I need to get started?

Step 6 – Continue to Registration

Registering my Entity

- Final Steps of SAM
 Processing Failures and Missteps
- Resource Review
- Active Registration now what?

Renewal tips for future reference



REVIEW & EXPLANATION WHY SAM? (CONTRACT AWARDS)

System for Award Management (SAM):

All entities who will be receiving federal funds either through a contract and/or grant shall be registered in the System for Award Management (SAM) before an award can be executed or a payment processed for payment.

FAR 4.1100 Scope

This subpart prescribes policies and procedures for requiring contractor registration in the System for Award Management (SAM) to—

(a) Increase visibility of vendor sources (including their geographical locations) for specific supplies and services; and

(b) Establish a common source of vendor data for the Government.

FAR 4.1102 Policy

(a) Offerors and quoters are required to be registered in SAM at the time an offer or quotation is submitted in order to comply with the annual representations and certifications requirements ...

(c) Contracting officers shall use the legal business name or "doing business as" name and physical address from the contractor's SAM registration for the provided unique entity identifier to identify the contractor in section A of the contract schedule, similar sections of non-uniform contract formats and agreements, and all corresponding forms and data exchanges. Contracting officers shall make no changes to the data retrieved from SAM.



REVIEW & EXPLANATION WHY SAM? (GRANTS, LOANS, ASSISTANCE)

System for Award Management (SAM):

- Prior to applying for any funding opportunity, prospective applicants must first register with SAM.gov. An active SAM registration is required to both do business with the federal government and to apply for funding opportunities. You must have an active entity registration to be *eligible* to receive contract awards or payments, submit assistance award applications via Grants.gov or receive certain payments from some federal government agencies.
- The Federal Government-wide policy at 2 CFR Part 25 (Universal Identifier and System for Award Management) states that an "agency may not make an award to an entity until the entity has complied with the requirements ... to provide a valid unique entity identifier and maintain an active SAM registration with current information."

Subpart A - General

A point in time eCFR system

§ 25.100 Purposes of this part.

This part provides guidance to Federal awarding agencies to establish:

- (a) The unique entity identifier as a universal identifier for Federal financial assistance applicants, as well as recipients and their direct subrecipients, and;
- (b) The System for Award Management (SAM) as the repository for standard information about applicants and recipients.

[75 FR 55673, Sept. 14, 2010, as amended at 79 FR 75879, Dec. 19, 2014; 80 FR 54407, Sept. 10, 2015; 85 FR 49522, Aug. 13, 2020]

§ 25.105 Types of awards to which this part applies.

This part applies to a Federal awarding agency's grants, cooperative agreements, loans, and other types of Federal financial assistance as defined in § 25.406.

[85 FR 49522, Aug. 13, 2020]

§ 25.110 Exceptions to this part.

- (a) *General.* Through a Federal awarding agency's implementation of the guidance in this part, this part applies to all applicants and recipients of Federal awards, other than those exempted by statute or exempted in paragraphs (b) and (c) of this section that apply for or receive agency awards.
- (b) *Exceptions for individuals.* None of the requirements in this part apply to an individual who applies for or receives Federal financial assistance as a natural person (*i.e.*, unrelated to any business or nonprofit organization he or she may own or operate in his or her name).

https://www.ecfr.gov/current/title-2/subtitle-A/chapter-I/part-25



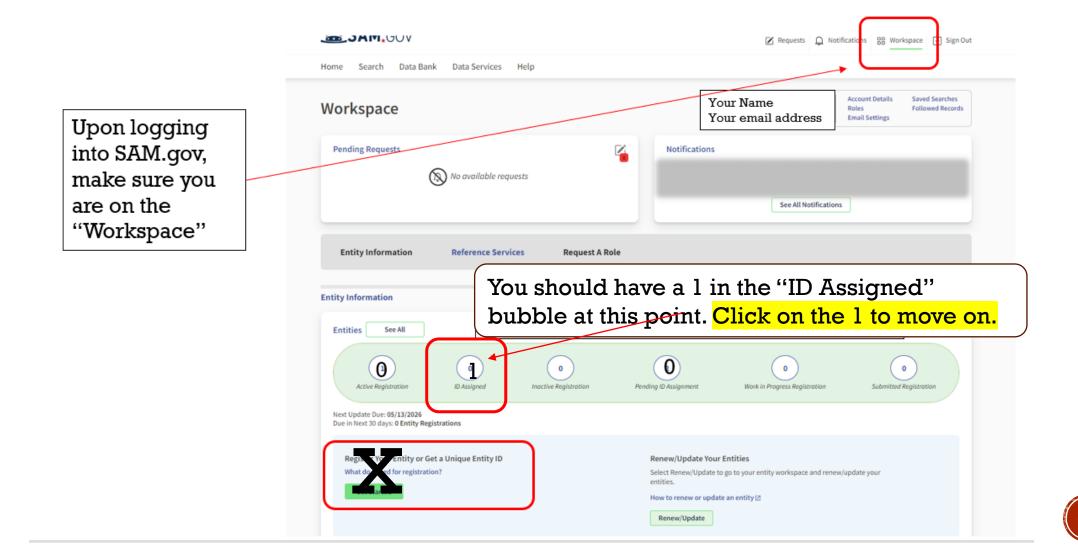
REVIEW & EXPLANATION GETTING STARTED

System for Award Management (SAM):

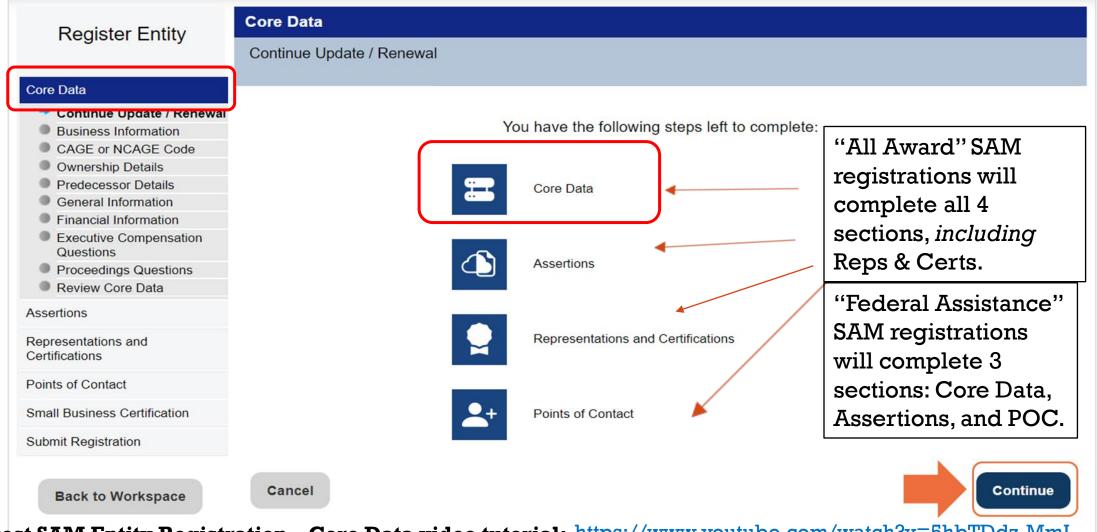
- Information needed to register/update your entity in SAM:
 - ✓ SAM username/password
 - Login.gov account information
 - Valid email address
 - Unique Entity Identifier (UEI)
 - Correct Legal Name Sole Proprietor, Partnership, LLP, LLC, Corporation
 - Based on physical address for each specific location
 - Address verification issues (<u>https://tools.usps.com/go/ZipLookupAction_input</u>)
 - Tax Identification Number (EIN or Social Security Number)
 - Banking information: Bank Routing & Account numbers plus bank's phone number
 - ✓ NAICS Codes: <u>https://www.census.gov/naics/</u> (Have <u>one</u> NAICS selected)
 - ✓ PSC Codes: <u>https://support.outreachsystems.com/resources/tables/pscs/</u> (Optional)
 - Gross receipts averaged over the last five years
 - Average number of employees over a 24-month period (PT and FT)



REVIEW & EXPLANATION REGISTERING MY ENTITY



STEP 6 – CONTINUE REGISTRATION REGISTERING IN SAM – CORE DATA



NO-cost SAM Entity Registration - Core Data video tutorial: https://www.youtube.com/watch?v=5hbTDdz-MmI

STEP 6 — CONTINUE REGISTRATION CORE DATA – BUSINESS INFORMATION

Register Entity	Core Data	
Core Data Continue Update / Renewal Business Information	Business Information Unique Entity ID: CAGE Code:	
Ownership Details Ownership Details Predecessor Details General Information Financial Information Executive Compensation Questions	Page Description Please respond to questions on this page to better describe your entity. Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.	Physical Address - ANCHORAGE Address Type: Address Line 1:
Proceedings Questions Review Core Data Assertions	Your Entity's Business Information:	Address Line 2: City:
Representations and Certifications Points of Contact Small Business Certification	Entity Start Date (M M / D D / Y Y Y) : * 07/01/2016 Fiscal Year End Close Date (MM/DD): * 12/31 Entity Division Name:	State/Province: ALASKA ZIP/Postal Code:
Submit Registration	Entity Division Number:	Country: UNITED STATES ~
Back to Workspace	Congressional District: AK 00	V Mailing Address - Anchorage
Changes	S:	Address Type: Mailing Address Line 1*: Address Line 2:

- MPIN no longer used ٠
- SSN / EIN number moved to IRS Consent page ٠

Address Line 1:		i
Address Line 2:		
City:		
State/Province:	ALASKA	~
ZIP/Postal Code:		
Country:	UNITED STATES	~
Mailing Address - Anchorage		
		COPY PHYSICAL ADDRESS
Address Type:	Mailing	
Address Line 1*:]
Address Line 2:]
City* :]
State/Province *		~
ZIP/Postal Code: *		
Country*:	UNITED STATES	~

TIP: Use ONLY letters, spaces, hyphens (-), and ampersands (&). Do NOT use periods, apostrophes, or any special characters.

Page Description

Please carefully read the "Consent to Disclosure of Tax Information" on this page. If you are required to provide a Taxpayer Identification Number (TIN), you may provide either an Employer Identification Number (EIN) or Social Security Number (SSN). Do not enter your SSN as your TIN unless you are a Sole Proprietor or a single-member Limited Liability Company (LLC) without an EIN. Then, follow the instructions to provide the taxpayer information for the most current tax year reported.

Upon completion of this page, all information required to perform the TIN match will be sent to the IRS. Confirm all information is accurate before selecting Save and Continue. You will not be able to edit this page while the TIN match is being performed.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

CONSENT TO DISCLOSURE OF TAX INFORMATION

Upon entering the one-time password (OTP) and submitting this entity for TIN matching, pursuant to 26 U.S.C. 6103(c), I hereby authorize the Internal Revenue Service (IRS) to validate and disclose to the officers and employees of the System for Award Management (SAM) Program Office whether the name and/or name control and Taxpayer Identification Number (TIN) provided for this registration matches or does not match the name and/or name control and TIN maintained in the IRS files for KING JODY L in the most current tax year reported.

I recognize this IRS-validated name and TIN (which is either my Employer Identification Number (EIN) or my Social Security Number (SSN) if I am a sole proprietor who chooses to use my SSN instead of getting an EIN or a single-member Limited Liability Company classified as a disregarded entity) will reside in SAM and will be accessible to federal government procurement officials and other government personnel performing managerial review and oversight for use in all governmental business activities including tax reporting requirements and debt collection. By providing the taxpayer information below in support of this TIN match. I certify that I have the authority to execute this consent for disclosure for this tax return information.

TIN Match Instructions:

Provide the Taxpayer Identification Number (TIN). Taxpayer Name and Taxpayer Address required for the most current tax year reported for this entity.

For questions about your EIN, please call the IRS at 1-866-255-0654. For questions about your SSN, please call the Social Security Administration at 1-800-772-1213.

Taxpayer Identification Number (TIN):

Select your TIN Type. Most entities who pay U.S. taxes select Employer Identification Number (EIN). If you don't have one, you can request an EIN online from the IRS for free. If you are a Sole Proprietor or a single-member Limited Liability Company (LLC), you may select Social Security Number (SSN). Choose carefully. You cannot change your TIN Type once you navigate beyond this page.

Note: If you select SSN as your TIN Type on this page, you must select either Sole Proprietorship or Limited Liability Company on the General Information page later during this registration.

TIN Type:

Please select a valu ~

JPDATE

TIN:

Would be a blank field if new profile

STEP 6 - CONTINUE REGISTRATION CORE DATA – IRS CONSENT

Taxpayer Name:

Your Taxpayer Name may be different than the entity's Legal Business Name. However, the Taxpayer Name must exactly match the name the IRS has on file for your entity's TIN according to its most recent tax return. Must match name associated

Taxpayer Name*:		w	ith Tax ID:	
Use only letters, numbers, spaces, hyphens (-), and ampersands (&). Omit any other special	•	SSN = Personal Name	
characters that are part of your Taxpayer Nar	<i>пӨ</i> .	•	EIN = Registration Name	e

Taxpayer Address:

Address Line 1*:	
Address Line 2:	
City*:	
State/Province*:	Please select a value
ZIP/Postal Code*:	
Country*:	UNITED STATES ~
Type of Tax:	Applicable Federal Tax
Tax Year (YYYY)*:	Do not forget to update tax year when
(Insert Most Recent Tax Year)	updating profile!
Name of Individual Executing Consent*:	
Title of the Individual Executing Consent*:	

Upon selecting Save and Continue, you must enter a one-time password (OTP) to confirm your identity. The OTP will be sent to the email address on your account. If you encounter any issues, please contact our supporting Federal Service Desk at (opens in new tab) www.fsd.gov, U.S. toll free at 866-606-8220, or international at 334-206-7828

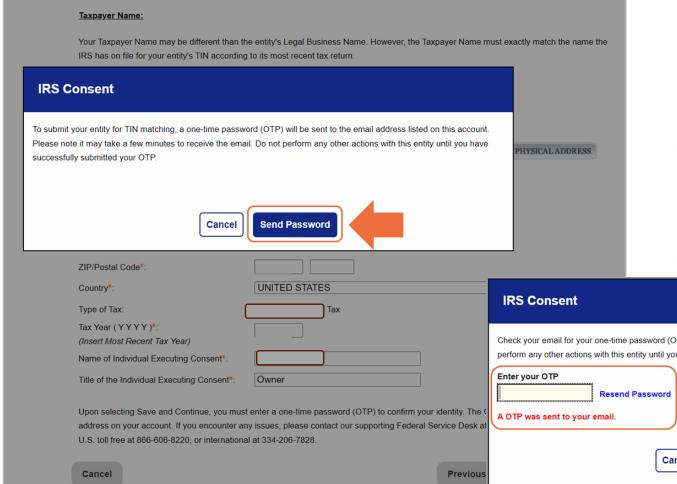
Cancel



COPY MAILING ADDRESS COPY PHYSICAL ADDRESS

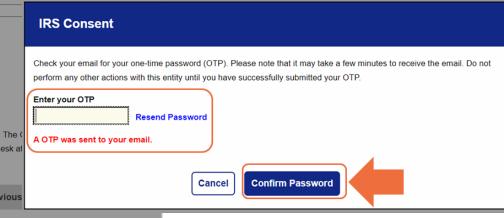


STEP 6 – CONTINUE REGISTRATIONS CORE DATA – IRS CONSENT

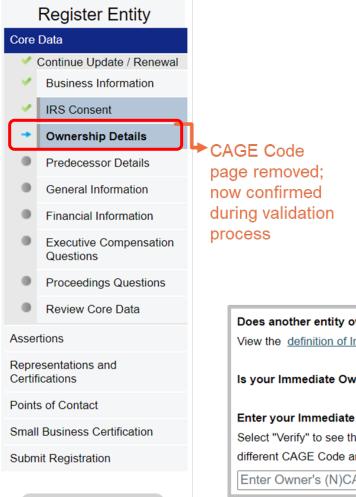


- 1. After clicking the "Save and Continue" button, this message box pops up.
- 2. Click "Send Password"
- 3. Go to your email to get the One Time Password (OTP) - then enter OTP in the new box as shown below.

4. Click "Confirm Password"



STEP 6 – CONTINUE REGISTRATION CORE DATA – OWNERSHIP DETAILS



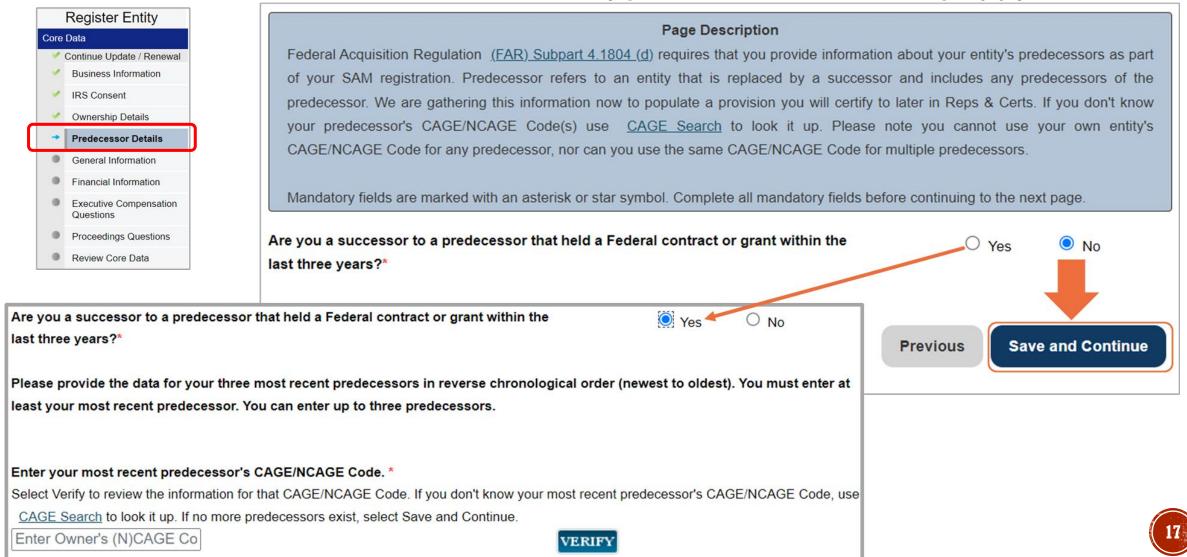
Page Description Federal Acquisition Regulation (FAR) Subpart 4.18 requires that you provide information about your entity's ownership and control as part of your SAM registration. We are gathering this information now to populate <u>FAR 52.204-17</u> which you will certify to later in the Reps & Certs. If you don't know your owner's CAGE/NCAGE Code, use <u>CAGE Search</u> to look it up. If your owner is located in the U.S. or its territories, not required to register in SAM, and doesn't have a CAGE Code, they need to <u>get a CAGE Code</u> before you can complete your registration. If your owner is located outside the U.S. or its territories, not required to register in SAM, and doesn't have an NCAGE Code, they need to <u>request an NCAGE Code</u> right away. You cannot complete your registration without it. Please note you cannot use your own entity's CAGE/NCAGE Code for either level of owner, nor can you use the same CAGE/NCAGE Code for both Immediate and Highest-Level Owner.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

	Does another entity own or control the entity you are re View the <u>definition of Immediate Owner</u> on Acquisition.go		○ Yes	O No
	n or control the entity you are registering?* mediate Owner on Acquisition.gov.	Yes	О _{No}	
ls your Immediate Own	er located outside the U.S. and its territories?*	O Yes	No	
	Dwner's CAGE Code.* information for that CAGE Code. If this represents your Immed d select "Verify." <u>Look up the CAGE Code</u> if you don't know it.	,	next question. If not, enter a	Save and Continue
Enter Owner's (N)CAC				

Back to Workspace

STEP 6 – CONTINUE REGISTRATION CORE DATA – PREDECESSOR DETAILS



STEP 6 – CONTINUE REGISTRATION CORE DATA – GENERAL INFORMATION

Partnership or Limited Liability

International Organization

Partnership

Other

Sole Proprietorship

		Page Description		
	Please describe the entity you are registering.	Use the drop-down menus and check boxes to make your selections.	Native American Entity Type:	
	Mandatory fields are marked with an asterisk of	or star symbol. Complete all mandatory fields before continuing to the next page.	If your organization is a Federally Recognized Native American E	Entity, choose all that apply:
			Alaskan Native Corporation Owned Firm	
	Country of Incorporation:	UNITED STATES ~	American Indian Owned	
	State of Incorporation: *	Please select a value	Indian Tribe (Federally Recognized)	See each dropdown
			Native Hawaiian Organization Owned Firm	list options below.
	Entity Security Level:	Please select a value	Tribally Owned Firm	-
	Highest Employee Security Level:	Please select a value		
	Entity Type:		Organization Factors: Do one or more of these organization factors apply to your entity	? If none of these apply, select Not Applicable. NOTE: If you are a
	You categorized your entity as: Business or Or	rganization. Further describe your entity by selecting the relevant business types.	Manufacturer of Goods, you may also make one other selection. for your next selection.	First select Manufacturer of Goods, then another drop down box will display
	Institution Type:		Not Applicable ~	
		institution types? If none of these apply, select Not Applicable.		
/	Not Applicable ~		Entity Structure: What is the form of your entity as defined by the IRS? *	
/			Please select a value	
	Disadvantaged Business Enterprise:			
		cy as a Department of Transportation Disadvantaged Business Enterprise?		
₩	No ~		Profit Structure: What is your entity's profit structures	
Institutior	ı Type:		Please select a value	
Not applica		Organization Factors:		
	y Development Corporation		Entity Structure:	
Domestic S		Small Agricultural Cooperative	Corporate Entity, Not Tax Exempt	Profit Structure
- 0111001101			Corporate Entity, Tax Exempt	For-Profit Organization

Limited Liability Company (if

Subchapter S Corporation (if

Manufacturer of Goods

applicable)

applicable)

Educational Institution (has additional selection

list)

Foundation

Veterinary Hospital

Hospital

Profit Structure

For-Profit Organization Nonprofit Organization Other Not for Profit Organization



STEP 6 – CONTINUE REGISTRATION CORE DATA – GENERAL INFORMATION

Socio-Economic Categories:

Select any socio-economic categories which reflect the current status of your entity. If applicable, your small business status will automatically be derived from the receipts, number of employees, assets, or megawatt hours, and NAICS codes entered in the Assertions portion of the registration and displayed in the Representations and Certifications portion of this registration.

- Small Business Joint Venture
- Veteran-Owned Business
- Service-Disabled Veteran-Owned Business
- Service-Disabled Veteran-Owned Business Joint Venture
- Women-Owned Business
- Women-Owned Small Business
- Women-Owned Small Business (WOSB) Joint Venture eligible under the WOSB Program
- Economically Disadvantaged Women-Owned Small Business (EDWOSB) Joint Venture
- Community Development Corporation Owned Firm
- Minority-Owned Business
- Asian-Pacific American Owned
- O Subcontinent Asian (Asian-Indian) American Owned
- Black American Owned
- O Hispanic American Owned
- O Native American Owned
- Individual or concern, other than one of the preceding

STEP 6 - CONTINUE REGISTRATION CORE DATA – FINANCIAL INFORMATION

 Page Description

 Please enter the requested information about the entity you are registering. The financial information you provide on this page will be used for payment purposes if you receive a federal award.

 Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

 Do you accept credit cards as a method of payment? *
 O Yes
 No

Note: Do not change or close your bank account if you have an active contract until you talk to your Contracting Officer!

Bounced EFT transactions are returned to the paying agency and will not be reissued by the contractual agency.

	Remittance Address:
Only add an additional account if you have more than one set of U.S. Add Additional Account	Name: *
banking information for this Unique Entity ID.	Address Line 1: *
Note: primary banking information can be changed by writing over the ABA Routing Number and Account Number and saving the page.	Address Line 2:
	City: *
	State/Province * Please select a value
Cancel Previous Save and Continue	Country: * UNITED STATES
	ZIP/Postal Code: *

Electronic Funds Transfer (EFT): Account Type: * Financial Institute:	- Checking Or Savings
Update Banking Information ABA Routing Number: * Account Number: *	This is for
Lockbox Number: Automated Clearing House (ACH): Please enter at least one method of contact for yo	your bank's phone number.
A.C.H U.S. Phone: * A.C.H Non-U.S. Phone:	
A.C.H Fax: A.C.H Email:	(xxx)xxx-xxxx
Remittance Address:	
Name: *	
Address Line 1: *	
Address Line 2:	
City: *	
State/Province *	Please select a value
Country: *	UNITED STATES V
ZIP/Postal Code: *	

STEP 6 – CONTINUE REGISTRATION CORE DATA – EXECUTIVE COMPENSATION QUESTIONS

Core Data Continue Update / Renewal Business Information

IRS ConsentOwnership Details

Register Entity

- Predecessor Details
 General Information
- Financial Information
- Executive Compensation Questions
 Proceedings Questions
 Review Core Data
 Assertions
 Representations and Certifications
 Points of Contact
 Small Business Certification
 Submit Registration

Back to Workspace

Page Description

Please answer the following questions to determine if you need to provide total compensation details for the five (5) most highly compensated executives in your business or organization. In accordance with the Federal Funding Accountability and Transparency Act (FFATA) of 2006, as amended in 2008, your responses will be displayed to the public on USAspending.gov in association with any eligible Federal award your entity receives.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

Executive Compensation:

In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) receive both of the following:

- 1. 80 percent or more of your annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements and
- 2. \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?*

Please select a value 🗸

Does the public have access to information about the compensation of the senior executives in your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

Not Applicable 🗸 🗸







STEP 6 - CONTINUE REGISTRATION CORE DATA - PROCEEDINGS QUESTIONS

Register Entity Core Data Continue Update / Renewal . **Business Information** 1 IRS Consent ~ Ownership Details . Predecessor Details -General Information -Financial Information ~ Executive Compensation Questions **Proceedings Questions** Review Core Data

Assertions Representations and Certifications Points of Contact Small Business Certification Submit Registration Back to Workspace

Page Description

Please answer the following questions about the entity you are registering. SAM collects information about proceedings only if you meet the conditions set forth in FAR 52.209-7, FAR 52.209-9, or 2 C.F.R. 200 Appendix XII. This information is not displayed in SAM. It is sent to FAPIIS.gov for display as applicable.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

Proceedings:

Is your business or organization, as represented by the Unique Entity ID on this entity registration, responding to a Federal procurement opportunity that contains the provision at FAR 52.209-7, subject to the clause in FAR 52.209-9 in a current Federal contract, or applying for a Federal grant opportunity which contains the award term and condition described in 2 C.F.R. 200 Appendix XII? *

Please select a value 🗸

Does your business or organization, as represented by the Unique Entity ID on this specific SAM record, have current active Federal contracts and/or grants with total value (including any exercised/unexercised options) greater than \$10,000,000?

Not Applicable 🗸 🗸

Within the last five years, had the business or organization (represented by the Unique Entity ID on this specific SAM record) and/or any of its principals, in connection with the award to or performance by the business or organization of a Federal contract or grant, been the subject of a Federal or State

- 1. Criminal proceeding resulting in a conviction or other acknowledgment of fault;
- Civil proceeding resulting in a finding of fault with a monetary fine, penalty, reimbursement, restitution, and/or damages greater than \$5,000, or other acknowledgment of fault; and/or
- 3. Administrative proceeding resulting in a finding of fault with either a monetary fine or penalty greater than \$5,000 or reimbursement, restitution, or damages greater than \$100,000, or other acknowledgment of fault?

Not Applicable 🗸 🗸

Cancel

STEP 6 – CONTINUE REGISTRATION REVIEW CORE DATA

Register Entity Core Data Continue Update / Renewal		Page Description ur entity's registration in SAM. Please validate the information presented on this page is changes to the appropriate sections. If you are satisfied with the information entered,
Business Information	Unique Entity ID:	Your UEI
Ownership Details	Legal Business Name:	Your Legal Business Name
Predecessor Details	Doing Business As:	(none)
General Information		
 Financial Information 	Business & TIN Information:	`۵
 Executive Compensation Questions 	Business Information:	EDIT
Proceedings Questions	Entity Start Date:	07/01/2016
Review Core Data	Fiscal Year End Close Date:	12/31
ssertions	Entity Division Name:	
Representations and	Entity Division Number:	
ertifications	Entity URL:	
oints of Contact	Congressional District:	
mall Business Certification	Physical Address:	
submit Registration	Address Line 1:	
Back to Workspace	City: State/Province:	Your
	Country:	information
	ZIP/Postal Code:	
	Mailing Address: Address Line 1:	will
	Address Line 1:	automatically
	City:	
	State/Province:	show
	Country:	
	country.	

23

STEP 6 – CONTINUE REGISTRATION ASSERTIONS – GOODS & SERVICES

Page Description

Please describe the Goods and Services your entity provides by selecting relevant North American Industry Classification System (NAICS) Codes. You may also select Product and Service Codes (PSCs). In the "Search for NAICS Code" or "Search for PSC" text box, you may enter the code or a word describing the type of services your business offers. Once you find the NAICS Codes or PSCs that are applicable to your entity select Add to include those codes in your entity's registration. Codes you have successfully added to your registration will show up in the "NAICS Codes Selected" or "Product and Service Codes Selected" boxes. If you need to delete a NAICS Code or PSC, you may select Remove for the chosen code.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

Add NAICS Codes: 3 Search for NAICS Code: SEARCH CLEAR One NAICS is required (Marked as your Primary code), but additional and relevant codes can be included. NAICS Codes Selected Mark as Primary NAICS Code Action Description Only the first 100 characters of the description are shown \bigcirc 541611 Administrative Management and General Management Consulting Services REMOVE

P	SC codes are optional	
Product and Service	Codes Selected	
PSC	Description Only the first 100 characters of the description are shown	Actio

For help in determining your company's <u>NAICS code:</u>

• US Census Bureau: https://www.census.gov/naics/

STEP 6 — CONTINUE REGISTRATION ASSERTIONS – SIZE METRICS

	Page Description				
Register Entity Data	Please enter worldwide organizational size information for your entity. This is inclusive of your parent organization, all branches, and all affiliates worldwide, and not just the size data for the location represented by the specific Unique Entity ID you are registering.				
ortions Goods and Services Size Metrics	 If you enter Location information below, the numbers you enter for worldwide must be greater than or equal to the numbers entered for Location. 				
EDI Information Disaster Response Information Review Assertions	The worldwide size metrics you enter here will be used to calculate your small business size status by industry (represented by NAICS Code) based on the Small Business Administration (SBA) Table of Size Standards.				
resentations and ifications ts of Contact	The Small Business Administration (SBA) may use this information for programs such as HUBZone and Small Business Size Status Determinations.				
Il Business Certification nit Registration	Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.				
Back to Workspace	Note: Penalties for misrepresentation as a small business include fines of not more than \$500,000 or impresonment for not more than 10 years, or both; administrative remedies; and suspension and debarment as specified in subpart 9.4 of title 48, Code of Federal Regulations.				
	Worldwide: Annual Receipts (in accordance with 13 CFR 121): * Number of Employees (in accordance with 13 CFR 121): *				
	Location (Optional):				
	Annual Receipts (in accordance with 13 CFR 121): \$				
	Cancel Previous Save and Continue				

Core Data

Size Met EDI Info

Disaster Informati

Review A

Representation Certifications Points of Contac

Small Business

Submit Registra

Back to W

13 CFR 121:

§ 121.104 How does SBA calculate annual receipts?

(a) Receipts means all revenue in whatever form received or accrued from whatever source ...

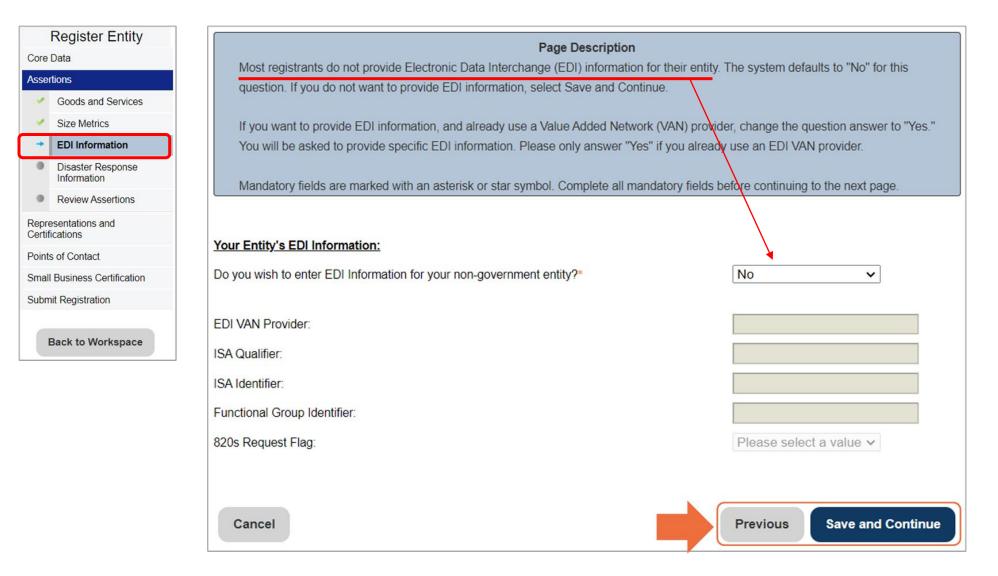
(c)(1) *Period of measurement* ... been in business for 5 or more completed fiscal years means the total receipts of the concern over its most recently completed 5 fiscal years divided by 5.

(2) been in business for less than 5 complete fiscal years means the total receipts for the period the concern has been in business divided by the number of weeks in business, multiplied by 52.

§ 121.106 How does SBA calculate number of employees?

- (a) In determining a concern's number of employees, SBA counts all individuals employed on a full-time, part-time, or other basis. This includes employees obtained from a temporary employee agency, professional employee organization or leasing concern...
- (b) Where the size standard is number of employees, the method for determining a concern's size includes the following principles:
 - (1) The average number of employees of the concern is used (including the employees of its domestic and foreign affiliates) based upon numbers of employees for each of the pay periods for the preceding completed 24 calendar months.
 - (2) Part-time and temporary employees are counted the same as full-time employees.
 - (3) If a concern has not been in business for 24 months, the average number of employees is used for each of the pay periods during which it has been in business.

STEP 6 – CONTINUE REGISTRATION ASSERTIONS – EDI INFORMATION

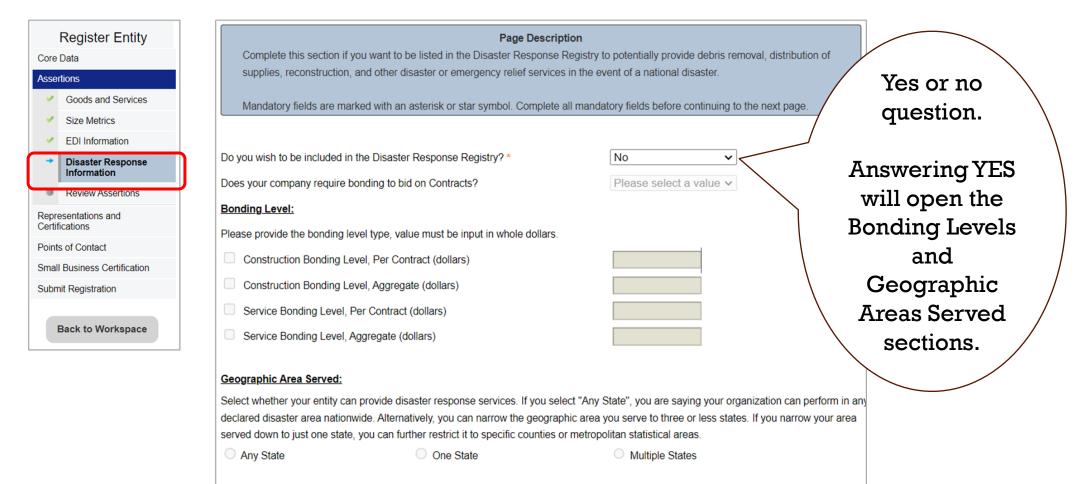


26

STEP 6 – CONTINUE REGISTRATION DISASTER RESPONSE INFORMATION

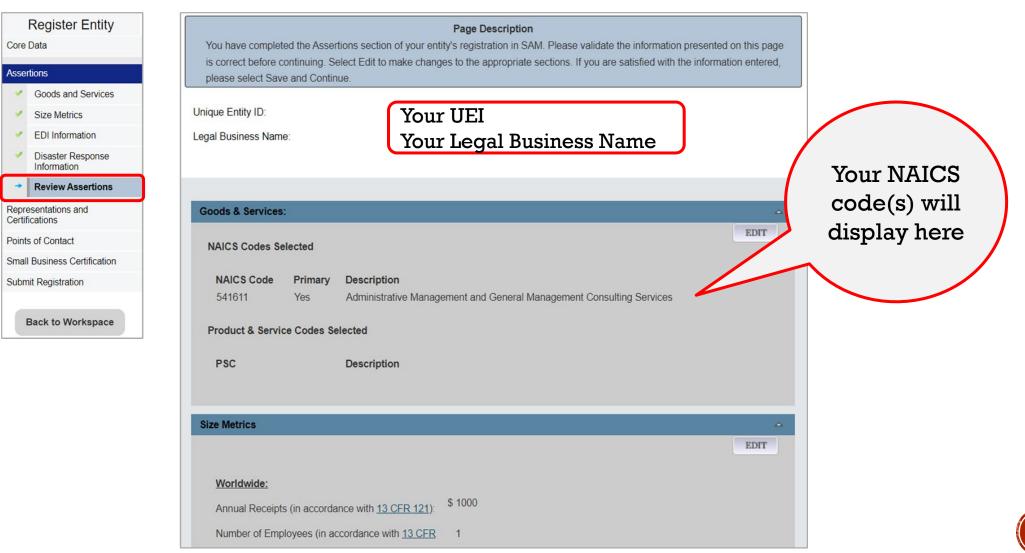
Save and Continue

Previous



Cancel

STEP 6 – CONTINUE REGISTRATION REVIEW ASSERTIONS



28



STOP!

- If you selected "Federal Assistance" SAM registration, skip ahead to Slide #38 – Points of Contact.
- If you selected "All Awards" SAM registration, please proceed to the next slide – Reps & Certs.

Please answer each question accordingly to your company's response.

Register Entity

If Please answer the following questions related to the Federal Acquisition Regulation (FAR). There are four pages of questions. This is Core Data the first. Each question is designed to complete a specific FAR provision. The direct link to each provision follows the question. a Assertions Selecting the FAR reference will open a new window and take you to the full text of the provision. Representations and 2 Certifications All questions are mandatory. You will review your answers in the context of the FAR provisions at the end of this section. FAR Response 1 Who are the person(s) within esponsible for determining prices offered in bids/proposals? (FAR 52.203-2) Add New Person FAR Response 3 FAR Response 4 \sim . Architect-Engineer Response Name Defense Response Your Name - your title Title . 0 **Review FAR/DFARS** Reps and Certs Delete . Financial Assistance *You must select Save and Continue on this page to save this information Response Points of Contact 2 Does Small Business Certification nave other plants/facilities at different addresses routinely used to perform on contracts? (FAR 52.214-14, FAR 52.215-6) Submit Registration No Back to Workspace If yes, please provide the following: Place of Performance (Address) of the Other Plants/Facilities, Name(s) of Owner and Operator of Plant/Facilities, Address(es) of Owner and Operator of Plant/Facilities (Street, Address, City, County, State, Zip Code) 3. TIN is on file. (FAR 52.204-3, FAR 52.212-3) does the percentage of recovered 4. For products designated by the Environmental Protection Agency and provided by material content meet the applicable EPA guidelines? (FAR 52.223-4, FAR 52.223-9 Vendor will provide information with specific offers to the Government ~ Previous Save and Continue Cancel

Page Description

	plants/facilities at different addresses routinely used to perform on contracts? (FAR 52.214-14, FAR
	ng: Place of Performance (Address) of the Other Plants/Facilities, Name(s) of Owner and Operator of
es, Address(es) of C	Owner and Operator of Plant/Facilities (Street, Address, City, County, State, Zip Code)
	Add New Plant/Facility
Plant/Facility	
Place of Performa	nce Address :
Address Line 1:	
Address Line 2:	
City:	
State/Province:	Please select a value
Country:	UNITED STATES V
ZIP/Postal Code:	
Owner :	
Owner Address :	
omernaaroo.	
Address Line 1:	
Address Line 2:	
City:	
State/Province:	Please select a value
Country:	UNITED STATES V



Register Entity	Page Description	
Core Data Assertions Representations and Certifications ✓ FAR Response 1	Please answer the following questions related to the Federal Acquisition Regulation (FAR). There are four pages of questions. This is the second. Each question is designed to complete a specific FAR provision. The direct link to each provision follows the question. Selecting the FAR reference will open a new window and take you to the full text of the provision. All questions are mandatory. You will review your answers in the context of the FAR provisions at the end of this section.	If you answer YES, the following information appears below to complete:
 FAR Response 2 FAR Response 3 FAR Response 4 Architect-Engineer Response Defense Response Review FAR/DFARS Reps and Certs Financial Assistance Response Points of Contact Small Business Certification Submit Registration Back to Workspace 	 5. L a small business concern that wishes to be considered for status as a labor surplus area (LSA) concern? (FAR 52.219-2) No If yes, indicate the LSA in which the manufacturing or production costs amount to more than 50% of contract price: (FAR 52.219-2) Begin by selecting a state to show the labor surplus areas within that state, and then select the area 6. Is owned or controlled by a common parent, that files its Federal Income Tax returns on a consolidated basis? (FAR 52.204-3, FAR 52.212-3) Yes If yes, please provide the company name and TIN for the common parent. (FAR 52.204-3, FAR 52.212-3) Company Name : TIN : 7. Our records indicate there is not an active exclusion fd L. Are any of on the award of contracts by any Federal Agency? (FAR 52.209-5, FAR 52.212-3) Please select a value 	 5. Is k small business concern that wishes to be considered for status as a labor surplus area (LSA) concern? (FAR 52 219.2) Yes If yes, indicate the LSA in which the manufacturing or production costs amount to more than 50% of contract price. (FAR 52 219.2) Begin by selecting a state to show the labor surplus areas within that state, and then select the area Please select a value show the labor surplus areas within that state, and then select the area If you answer NO, you can skip the box right below it
	 8. In the past three-year period, has K or a riminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property? (FAR 52 209-5, FAR 52 212-3) Please select a value In the past three years, has been notified of any delinquent Federal Taxes in an amount that exceeds \$3,500 for which liability remains unsatisfied? (FAR 52 209-5, FAR 52 212-3) Please select a value 	Please answer each question accordingly to your company's response.

	Register Entity				De	na Dagarintia			
	Data		the third.	nswer the following questions Each question is designed to	related to the Fede	FAR provision	Regulation (FAR). The n. The direct link to eac	h provision follows	
	esentations and fications FAR Response 1		-	the FAR reference will open ons are mandatory. You will re		· ·			ection.
	FAR Response 3	18.	Our records	indicate tha	has selected the Ent	ity Structure t	ype of Sole Proprietors	hip (<u>FAR 52.204-3</u>	3, <u>FAR 52.212-3)</u>
-	FAR Response 4	19.	Are you a S	mall Disadvantaged Busines	s?				
•	Architect-Engineer Response		Small disadvantaged business concern, consistent with 13 CFR 124.1002, means a small business concern under the size standard applicable to the acquisition, that						
•	Defense Response		(1) Is at least 51 percent unconditionally and directly owned (as defined at <u>13 CFR 124.105</u>) by -						
•	Review FAR/DFARS Reps and Certs		(i) One or more socially disadvantaged (as defined at <u>13 CFR 124.103</u>) and economically disadvantaged (as defined at <u>13 CFR 124.104</u>) individuals who are citizens of the United States; and						
•	Financial Assistance Response		(ii) Each individual claiming economic disadvantage has a net worth not exceeding \$750,000 after taking into account the applicable exclusions set forth at <u>13 CFR 124.104(c)(2)</u> and						
Points of Contact (2) The management and daily business operations or which are controlled (as defined at <u>13</u> criteria in paragraphs (1)(i) and (ii) of this definition.				d (as defined at <u>13 CFR</u>	<u>124.106</u>) by indivi	duals who meet the			
Small Business Certification									
Submit Registration The answers below regarding your small business status ("Small" or "Other than Small"		er than Small") are pre-f	filled based on your	previously entered					
Back to Workspace standard information (number of employees and total receipts). When you answer the question on your Small Disadvantaged Business status, you are doing so for each NAICS for which you identified as "small".				which you have been					
	The NAICS for which you are identified as small are shown in the table below; these Y/N answers are located in the "Small Busines column where a "Y" indicates "Small" and "N" indicates "Other than Small". These answers are derived from the SBA's size standar								
	The NAICS shown are those you have entered. You may click the "View More" button to see your entry's size status for any existing								
	NAICS. If you disagree with any of the pre-filled information, you must return to Assertions and change your values there. The "Edit" button will return you to the correct location to make these changes.					here.			
		(FAR 52.21		meet location to ma	the these chain	ges.		EDIT	
		(NAICS Code	Name	NAICS E	xception	Size Standard	Small Business?	
			541611	Administrative Management General Management Consulting Services	t and		\$24,500,000.00	Y	
		Щ	VIEW M	IORE					
			No	~					

This page is extremely important!!

19) Are you a Small *Disadvantaged* Business? (this is a **two-part question** and is often misunderstood).

You MUST be able to answer YES to *both questions below* for your answer to be YES.

If only one answer is YES and the other is NO, then you must <u>select NO</u>.

Please review both CFRs and then answer this statement accordingly: 13.CRF 124.103 – Who is socially disadvantaged?

https://www.ecfr.gov/current/title-13/chapter-I/part-124/subpart-A/subject-group-ECFR4ef1291a4a984ab/section-124.103 13 CFR 124.104 – Who is economically disadvantaged?

https://www.ecfr.gov/current/title-13/chapter-I/part-124/subpart-A/subject-group-ECFR4ef1291a4a984ab/section-124.104



Register Entity Core Data Assertions	Page Description Please answer the following questions related to the Federal Acquisition Regulation (FAR). There are four pages of questions. This is the fourth. Each question is designed to complete a specific FAR provision. The direct link to each provision follows the question. Selecting the FAR reference will open a new window and take you to the full text of the provision.	32. Does your entity have any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability? (FAR 52.209-11) Please select a value
Representations and Certifications	All questions are mandatory. You will review your answers in the context of the FAR provisions at the end of this section.	33. Has your entity been convicted of a felony criminal violation under a Federal law within the preceding 24 months? (FAR 52.209-11)
 FAR Response 1 FAR Response 2 	27. Does provide services as described in FAR 22.1003-4(d)(1)? (FAR 52.212-3, FAR 52.222-52)	Please select a value 🗸
FAR Response 3	Please select a value	34. Did Ki ther receive \$7.5 million or more in Federal contract awards during the prior Federal fiscal year requiring it to represent whether it does or does not publicly disclose greenhouse gas emissions and a quantitative reduction goal, or receive less than
FAR Response 4 Architect-Engineer	If yes, please answer the following questions: Are the services described in FAR 22.1003-4(d)(1) by here and sold regularly to non-Governmental customers, and are provided by the offeror (or subcontractor in the case of an exempt subcontract) to the	\$7.5 million in Federal contract awards during the prior Federal fiscal year but still want to represent whether it does or does not publicly disclose greenhouse gas emissions and a quantitative reduction goal? (FAR 52.223-22)
Response Defense Response	general public in substantial quantities in the course of normal business operations? (FAR 52.212-3, FAR 52.222-52) Not Applicable	Please select a value 🗸
Review FAR/DFARS Reps and Certs	Are the services furnished at prices which are, or are based on, established catalog or market prices? (FAR 52.212-3, FAR 52.222-52)	Does tself or through its immediate owner or highest-level owner, publicly disclose greenhouse gas emissions?
 Financial Assistance Response 	Not Applicable V	
Points of Contact	Does ensure that each service employee who will perform the services described in FAR 22.1003-4(d)(1) spend only a small portion of his/her time (a monthly average of less than 20% of the available hours on an annualized basis, or less than 20% of	accordance with an accounting standard with publicly available and consistently applied criteria, such as the Greenhouse Gas Protocol Corporate Standard, are available.
Small Business Certification Submit Registration	available hours during the contract period if the contract period is less than a month) servicing the Government contract? (FAR 52.212-3,	Add New URL
Back to Workspace	FAR 52 222-52) Not Applicable V	Doe , itself or through its immediate owner or highest-level owner, publicly disclose a quantitative greenhouse gas emissions reduction goal?
	Does have the same compensation (wage and fringe benefits) plan for all service employees performing work for	Not Applicable ~
	Government and commercial customers? (FAR 52.212-3, FAR 52.222-52) Not Applicable V	If yes, select Add New URL to list the publicly accessible web site where a target to reduce absolute emissions or emissions intensity by a specific quantity or percentage is available.
	 You have not entered any federal supply class for manufactured end products in the PSC list in assertions, so you are not required to answer this question. (FAR 52.212-3) 	Add New URL 35. Does provide covered telecommunications equipment or services as a part of its offered products or services to the
	29. Is an inverted domestic corporation? (<u>FAR 52.209-2</u> , <u>FAR 52.212-3</u>) Please select a value	Government in the performance of any contract, subcontract, or other contractual instrument? (FAR 52.204.26, FAR 52.212-3, DFARS 252.204-7016) Please select a value
	30. Is subsidiary of an inverted domestic corporation? (FAR 52 209-2, FAR 52 212-3)	Does use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or services?
	31. Reserved.	Cancel Previous Save and Continue

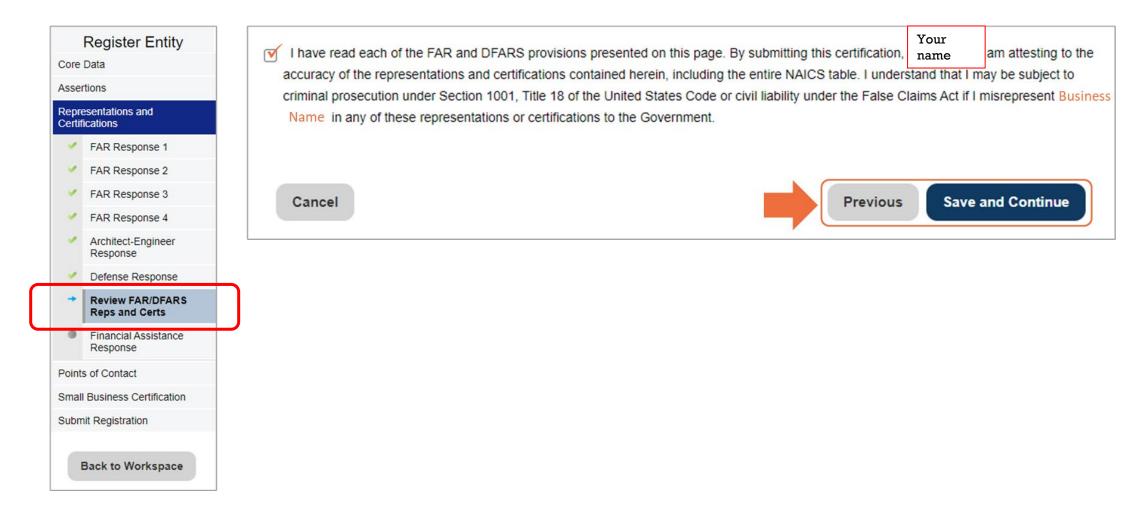
STEP 6 – CONTINUE REGISTRATION ARCHITECT-ENGINEER RESPONSE

Page Description If you selected a NAICS Code in the Assertions section connected to architect and engineering activities (NAICS 541310, 541320, 541330, 541360, 541370, 541410 or 541620), you must provide additional information used to complete the Standard Form (SF) 330 Part II. If you didn't select one of the relevant NAICS Codes, this page will contain pre-filled text stating the SF 330 Part II does not apply, and you may select Save and Continue. 36. Our records indicate that have not selected NAICS 541310, 541320, 541330, 541360, 541370, 541410 or 541620. SF 330 part II information is not applicable. Cancel



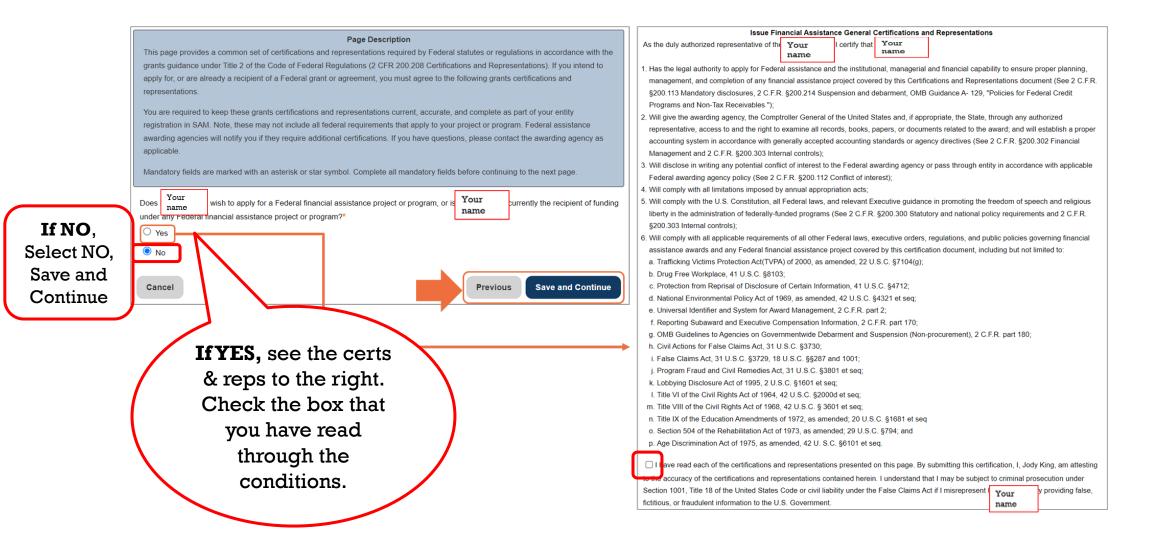
Corp or other DoD	CONTINUE REGISTRATION REPS & CERTS – DEFENSE RESPONSE
37. Does wish to bid on, or currently hold any DoD-issued or DoD-funded contracts?	 41. Is foreign entity in which the government of a covered foreign country has an ownership interest that enables the government to affect satellite operations? (DFARS 252.225-7049) Please select a value
 38. Doe: anticipate that supplies will be transported by sea in the performance of any contract or subcontract resulting from this solicitation? (DFARS 252.247-7022) Please select a value 	 42. Is a foreign entity that plans to provide or use launch or other satellite services under the contract from a covered foreign country? (<u>DFARS 252.225-7049</u>) Please select a value
39. Does represent that the prices set forth in this contract are based on the wage rate(s) or material price(s) established and controlled by a foreign government and do not include contingency allowances to pay for possible increases in wage rates or material prices? (DFARS 252.216-7008)	 43. Is offering commercial satellite services provided by a foreign entity in which the government of a covered foreign country has an ownership interest that enables the government to affect satellite operations? (<u>DFARS 252.225-7049</u>) Please select a value
Please select a value If yes, please select the name of the host Country: (DFARS 252.216-7008) Country : Please select a value	 44. Is offering commercial satellite services provided by a foreign entity that plans to or is expected to provide or use launch or other satellite services under the contract from a covered foreign country? (<u>DFARS 252.225-7049</u>) Please select a value
40. Is k ffectively owned or controlled by a foreign government? (DFARS 252.209-7002) Please select a value ✓	45. Is employing severely disabled individuals? (DFARS 252.226-7002) Please select a value ✓
If yes, please provide a disclosure point of contact and information about the entity(ies) controlled by a foreign government. (DFARS 252.209-7002)	46. A L financial statements in compliance with Generally Accepted Accounting Principles? (DFARS 252 232-7015) Please select a value
First Name : Middle Initial :	Cancel Previous Save and Continue
Last Name : Telephone Number :	Page Description Please answer the following question related to the Defense Federal Acquisition Regulation Supplement (DFARS). If you indicate you have, or are pursuing, Department of Defense (DoD) issued or funded contracts, the additional questions will complete a specific
Extension : International Code :	DFARS provision. The direct link to each provision follows the question. Selecting the DFARS reference will open a new window and take you to the full text of the provision. You will review your answers in the context of the DFARS provisions at the end of this section.
Entity(ies) controlled by Foreign Government: (DFARS 252.209-7002) Add New Foreign Government Entity	35

STEP 6 – CONTINUE REGISTRATION REVIEW FAR/DFARS REPS & CERTS





STEP 6 – CONTINUE REGISTRATION FINANCIAL ASSISTANCE RESPONSE





STEP 6 – CONTINUE REGISTRATION POINTS OF CONTACT (POC)

	Register Entity	Page Description
	Core Data	Please enter the requested information. Based on your answers provided during the registration process, the "POC Type" list has
	Assertions	been filtered to provide you only the required POC Types.
	Representations and Certifications	POCs shall be employees for the actual Entity. Group email addresses may be used, as long as they are affiliated with the Entity.
	Points of Contact	Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.
	→ POC Details	Mandatory Points of Contact
		manuatory romas or contact
	Small Business Certification	POCs shall be employees for the actual Entity. Group email addresses may be used, as long as they are affiliated with the Entity.
	Submit Registration	
		Accounts Receivable POC

Accounts Receivable POC		
Title:		
First Name: *		
Middle Initial:		
Last Name: *		
Email: *		
Phone: * US or Non US Phone is manda	atory	
US Phone:	(<u>) - </u>	(xxx)xxx-xxxx
Extension:		xxxxxxx
Non US Phone:		XXXX-XXXXXXXXXX
US Fax:		(xxx)xxx-xxxx
Notes:		
	L	li

Electronic Business POC					
Copy From	Please select a value COPY				
Title:					
First Name: *					
Middle Initial:					
Last Name: *					
Email: *					
Phone: * US or Non US Phone is manda	tory				
US Phone:	(XXX)XXX-XXXX				
Extension:	XXXXXXX				
Non US Phone:	XXXX-XXXXXXXXXXXX				
US Fax:	(XXX)XXX-XXXX				
Notes:					
Address Line 1: *					
Address Line 2:					
City: *					
State/ Province: *					
ZIP/Postal Code:					
Country: *	Please select a value				

Please answer each section accordingly to your company's POC.

STEP 6 – CONTINUE REGISTRATION POINTS OF CONTACT (POC)

Add Optional POC

Save and Continue

Government Business POC		Sole Proprietorship POC		
Copy From	Please select a value COPY	Copy From	Please select a value	
Title:		Title:		
First Name: *		First Name: *		
Middle Initial:		Middle Initial:		
Last Name: *		Last Name: *		
Email: *		Email: *		
Phone: * US or Non US Phone is man		Phone: * US or Non US Phone is mand	latory	
US Phone:	(XXX)XXX-XXXX	US Phone:	((XXX)XXX-XXXX	
Extension:	XXXXXXX	Extension:	XXXXXX	
Non US Phone:		Non US Phone:	XXXX-XXXXXXXXXXXXXXXXX	
US Fax:		US Fax:	(XXX)XXX-XXXX	
Notes:		Notes:		
	The Government POC		Orticard Drinks	
Address Line 1: *	section is information that	ic Poc	Optional Points s shall be employees for the actual Entity. Group email addresse	
Address Line 2:				
City: *	visible and public on you		Optional POC	
State/ Province: *	SAM registration & on SBA		Past Performance POC	
ZIP/Postal Code:	DSBS website. It is NOT a		Past Performance Alternate POC	
Country: *	emergency contact section	on.	Party Performing Certification POC	
	Be mindful that the phone	e >	Electronic Business Alternate POC	
	number and email addres	ss >	Government Business Alternate POC	
	you put in this section wi	11		Add Optional
	be publicly listed			
	information.	Cancel		Previous Save and Conti
	mormanon			

STEP 6 – CONTINUE REGISTRATION SBA DYNAMIC SMALL BUSINESS SEARCH (DSBS) TOOL

Register Entity

Core Data Assertions Representations and

Certifications

Points of Contact

Small Business Certification

SBA Profile

Submit Registration

Back to Workspace

Page Description ATTENTION SMALL BUSINESSES: Do you want to further promote your business? The Small Business Administration (SBA) offers a government website called the Dynamic Small Business Search (DSBS). Government contracting/purchasing officials use DSBS in their market research to find viable small businesses for their contracting needs. DSBS collects and provides supplemental information about your company including past work performance, client referrals, and detailed capabilities statements; information that could reduce the selection process time. Federal prime contractors also use the DSBS to find small businesses to include in their subcontracting plans.

Register or Update Your Firm's SBA Profile in the Dynamic Small Business Search (DSBS)

Who should complete an SBA Profile in the DSBS?

- REQUIRED: Firms applying for SBA certification as HUBZone, 8(a) Business Development, or 8(a) Joint Venture Program or selfcertifying as WOSB or EDWOSB for the WOSB Federal Contracting Program must complete the SBA Supplemental Pages to register or update their SBA Profile.
- · OPTIONAL: We highly recommend all small businesses complete the SBA Supplemental Pages to register or update their SBA Profile.
- How do I complete an SBA Profile in the DSBS?
 - Select Register or Update SBA Profile on this page. This will open a new window and take you directly to the SBA Supplemental Pages for your entity. Please remember to come back to the SAM window to complete and submit your entity registration.
- How do I know if my entity gets an SBA certification?
 - SBA will notify SAM if and when your entity is added to a certification program. SAM will send an e-mail to your entity's administrator when the SBA sends the confirmation.
 - If your entity is added to the 8(a) or 8(a) Joint Venture Program, the Business Type information will be updated. You will be instructed to review the changes found on the General Information page and to re-certify to your entity's small business status.
 - If you are added to the HUBZone Program, the Representations and Certifications portion of your entity's registration will be updated. You will be instructed to review the changes and re-certify to your entity's small business status.

The SBA Supplemental Page link is currently unavailable. Please visit SBA directly if you need to update your profile.

Cancel Previous Save and Continue

The SBA offers a **free business profile**, which can be an added benefit if your business is pursuing government contracting opportunities. Additional keywords, your company website (if applicable) and a business narrative must be *manually entered* using the CONNECT page below.



https://connect.sba.gov/Home/Index

STEP 6 – CONTINUE REGISTRATION ENTITY REVIEW

Register Entity Core Data Assertions Representations and Certifications Points of Contact Small Business Certification	continuing. Select Edit to make of When you select Submit, you m address on your account. If you	Page Description a of your entity's registration in SAM.gov. Please verify the information on this page is correct before changes to the appropriate sections. If you are satisfied with the information entered, select Submit. must enter a One-Time Password (OTP) to confirm your identity. The OTP will be sent to the email a encounter any issues, please contact our supporting Federal Service Desk at (opens in new tab) 6-606-8220, or international at 334-206-7828.
Submit Registration Entity Review Back to Workspace	Unique Entity ID: Legal Business Name: Doing Business As: Core Data	By submitting this registration, you are certifying the information is accurate and complete. Knowingly providing false or misleading information may result in criminal prosecution under Section 1001, Title 18 of the United States Code. Criminal Penalties could include imposition of a fine, imprisonment, or both. You may be subject to other penalties as well, including, but not limited to, administrative remedies, such as suspension and debarment; ineligibility to participate in programs conducted under the authority of the Small Business Act; or civil liability under the False Claims Act.
	Business & TIN Information: Business Information: Entity Start Date: Fiscal Year End Close Date: Entity Division Name:	Cancel Submit Registration Submit Registration To submit your registration, request a one-time password (OTP) to be sent to the email address on your account. Please note it may take a few minutes to receive the email. Do not perform any other actions with this entity until you have successfully submitted your OTP.
	Entity Division Number: Entity URL: Congressional District: Physical Address: Address Line 1: City:	Submitted your OTP: Send Password Check your email for your one-time password (OTP). Please note that it may take a few minutes to receive the email. Do not perform any other actions with this entity until you have successfully submitted your OTP. Enter your OTP Resend Password A OTP was sent to your email. Confirm Password



STEP 6 – CONTINUE REGISTRATION REGISTRATION SUBMITTED!

Register Entity

Core Data Assertions

Representations and Certifications

Points of Contact

Small Business Certification

Submit Registration

Entity Review

Confirmation Page

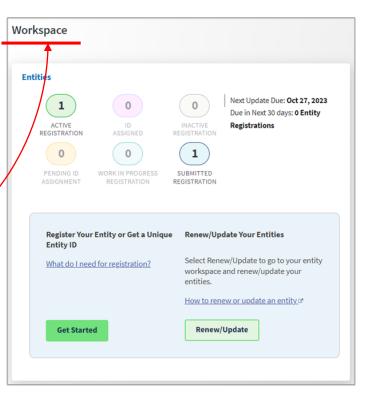
Registration Submitted - Confirmation Fri Jul 28 05:06:47 EDT 2023

You successfully submitted your entity registration. This registration record will remain in Submitted status until all external validations are complete. This process is entirely FREE to you. It is FREE to register and maintain your registration in SAM. It is FREE to get help with your registration.

What happens next?

- If you provided a Taxpayer Identification Number (TIN), the Internal Revenue Service (IRS) will conduct a validation of your TIN and Taxpayer Name. This could take two business days. You will get an email from @sam.gov when that review is complete.
- Your registration will then be sent to the Defense Logistics Agency (DLA) Commercial and Government Entity (CAGE) Code system for assignment or validation of your CAGE Code. This also is a FREE service. This step averages two business days, but the DLA CAGE team can take up to ten business days, or longer, in peak periods. You will get an email from @sam.gov when that review is complete.
- If the DLA CAGE team has any questions, they will contact the individual you listed as the Government Business Point of Contact (POC) via email. The email will come from an @dla.mil address. Please tell your Government Business POC to respond right away to any requests from an @dla.mil email. If a timely response is not received, your registration will be returned to SAM and your registration status changed to Work in Progress. You will have to resubmit and provide the requested information to DLA CAGE to continue.
- 4 You will get an email from @sam.gov when your registration passes these external validations and becomes Active. While you are waiting, select Check Status on the SAM.gov homepage to see where your registration is in the review process.
- 5 Remember, it is FREE to register and maintain your registration in SAM. If you get an email from any address that does not end in .gov or .mil, be cautious. If you get an email, text message, or phone call asking for money or payment of any amount, be very cautious. These parties do not represent the U.S. government. You engage third party vendors at your own risk.
- 6 You can get FREE help with your registration by contacting our supporting <u>Federal Service Desk (FSD)</u>. In addition, if you are located in the U.S. and its outlying areas, you can get FREE support from your local Procurement Technical Assistance Center (PTAC), an official resource for government contracting assistance. Check the <u>PTAC website</u> to locate your closest PTAC.

Select Back to Workspace to be navigated to your Workspace where you can view your entity record and print or save a PDF.



STEP 6 – CONTINUE REGISTRATION BACK TO WORKSPACE

Entity Workspace	Enteran	n entity ID, name, or keyword	Q		Get Started	Actions
how Workspace For Ion-Federal Entities	-	< 1 of 1 >	Results per page		Sort by Expiration Date	Ascending 🔻
Non-Federal Entities		Active Rep	gistration			
BioPreferred Reporting		Unique Entity ID:	Doing Business As: (blank)	Purpose of Registration: All Awards	Expiration Date Oct 27, 2023	Give the system some
Service Contract Reporti	ng	,	(Brank)	All Awards		time (5-10 mins) to refresh & update, but
		CAGE/NCAGE:				eventually it will show
ilter By						"Submitted
Keyword	~					Registration" as example shows here
Entity	~					Check your email for
Status	~	Sub	mitted Registration		Expiration Date	an electronic
Expiration Date	~	Unique Entity iD. 5	Doing Business As: (blank)	Purpose of Registration: All Awards	(blank)	confirmation SAM
FSD Number	\sim	CAGE/NCAGE:	Address:			was submitted successfully and keep
Address Update	\sim		Address.		TIN···· CAGE····	it in a safe place.
	Reset 🔿					<u>.</u>

	TIP: Keep a copy of	
	the SAM	
	registration emails	
\mathbf{i}	in a safe place.	1

FINAL STEPS OF SAM REGISTRATION CONFIRMATION EXAMPLE

From: donotreply@sam.gov <donotreply@sam.gov > Sent: Thursday, December 7, 2023 6:54 PM

Subject: CONFIRMATION: Registration Submitted for

in the U.S. Government's System for Award Management (SAM)

This email was sent by an automated administrator. Please do not reply to this message.

Dear

To:

You successfully submitted the entity registration for submitted status until all external validations are complete.

What happens next?

1. If you provided a Taxpayer Identification Number (TIN), the Internal Revenue Service (IRS) will conduct a validation of your TIN and Taxpayer Name. This step can take two business days. You will get an email from SAM.gov when that review is complete.

2. Your registration will then be sent to the Defense Logistics Agency (DLA) Commercial and Government Entity (CAGE) Code system for assignment or validation of your CAGE Code. This step averages two business days, but the DLA CAGE team can take up to ten business days, or longer, in peak periods. You will get an email from SAM.gov when that review is complete.

3. If the DLA CAGE team has any questions, they will contact the individual you listed as the Government Business Point of Contact (POC) via email. The email will come from a dla.mil address. Please tell your Government Business POC to respond right away to any requests from a dla.mil email. If a timely response is not received, your registration will be returned to SAM and your registration status changed to Work in Progress. You will have to resubmit and provide the requested information to DLA CAGE to continue.

4. You will get an email from SAM.gov when your registration passes these external validations and becomes Active. Until then, use the Check Registration Status link at SAM.gov to see where your registration is in the review process.

5. If you have not previously submitted a notarized letter formally designating the Entity Administrator for your entity, you must do so now. Failure to do so within 60 days of activation may result in the registration no longer being active. NOTE: You are not required to provide a notarized letter for a federal entity registration.

Remember, this process is entirely FREE to you. It is FREE to register and maintain your registration in SAM. It is FREE to get help with your registration from the Federal Service Desk at www.fsd.gov or by telephone at 866-606-8220 (toll free) or 334-206-7828 (internationally).

In addition, if you are a small business located in the U.S. and its outlying areas, you can get FREE support from your local <u>APEX Accelerator</u> (formerly known as PTAC), an official resource for government contracting assistance. Go to <u>https://www.apexaccelerators.us</u> to find your closest office.

Thank you,



The System for Award Management (SAM) Administrator https://sam.gov **SPECIAL NOTE:** As per Knowledge Base **#KB0065324**, you do **NOT** need to worry about Option #5 found in the SAM confirmation email any longer. This is old information and new SAM registrations are not required to submit an EA letter *unless there is another reason to do so*:

When do I need to submit an Entity Administrator (EA) letter?

https://www.fsd.gov/gsafsd_sp?id=gsafsd_kb_articles&sys_id=4761e2861bc979542fe5ed7ae54bcb31



FINAL STEPS OF SAM TIN MATCH & CAGE CODE REVIEW

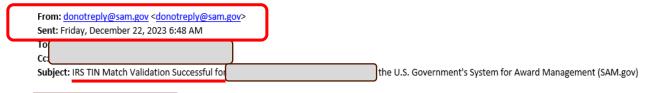
If you completed an "All Awards" SAM registration, the following would occur next:

1) **IRS TIN** (Tax Identification Number) verification (up to 2 business days)

2) **CAGE Code review** – During this process, you will be assigned a new CAGE code (a five-character alpha-numeric identifier) if one does not already exist. Or, if you have an existing CAGE code your information will be updated.

- If CAGE reaches out to your email and asks for additional clarification on your entity's address and legal business name, you must respond within 3 business days!
- CAGE review can take up to 10 business days.

FINAL STEPS OF SAM IRS VALIDATION EMAIL EXAMPLE



Your entity registration in the U.S. federal government's System for Award Management (SAM) passed the Internal Revenue Service (IRS) validation of your Taxpayer Identification Number (TIN) and Taxpayer Name, known as the IRS TIN Match process.

This is one step in the overall registration process. If you have not already done so, you must complete and submit your registration. It will then be sent to the Defense Logistics Agency (DLA) Commercial and Government Entity (CAGE) Code system for assignment or validation of your CAGE Code.

You can check your registration status at any time. You must be signed in to check your registration status.
Sign in to <u>SAM.gov</u>.
From any page, select "Check Entity Status" at the bottom of the page under the "Customer Service" section
On the "Check Entity Status" page, enter your Unique Entity ID or CAGE code
Select "Search" to quickly check your progress
Your registration status will be reflected under the "Entity Information" section

If your status is not "submitted", you need to complete and submit your registration.

1. Go to the SAM.gov website and sign in

2. In your "Workspace", select the "Entities" link

3. On the next page, locate or search for the "Work in Progress" entity you need to submit. Note: the registration status is displayed.

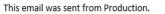
4. Select the action icon to the right that has three vertical dots

5. Select "Update" and complete the registration. Review every page in the registration to submit. Start at the beginning, review, or update the content as required, and select "Save" and "Continue" on each page. At the end, be sure to select "Submit". You will see a confirmation message when you successfully submit your registration.

Remember, it is FREE to register in SAM.gov. Get free help at <u>SAM.gov</u> in the "Help" section and at the <u>Federal Service Desk (FSD)</u> where you will find SAM.gov user guides, quick start guides, helpful hints, videos, and frequently asked questions. If you are going through entity validation at SAM.gov for the first time and have questions, visit <u>this list of FAOs</u>.

In addition, if you are located in the U.S. and its outlying areas, you can get free support from your local APEX Accelerator (formerly known as PTAC), an official resource for government contracting assistance. Go to https://www.apexaccelerators.us to find your closest office.

Do not reply to this auto-generated email.



FINAL STEPS OF SAM CAGE CODE VALIDATION

After your information passes through IRS TIN match, your entity will automatically move over to CAGE code review. **CAGE code review can take up to 10 business days.**

In CAGE review, there are individuals who are checking your physical address that you entered into the SAM registration at the very beginning of this whole process against what is on file with the USPS (remember that tip in Part 1?). CAGE team will determine if you pass or fail their address check.

CAGE also will check sources such as Nebraska Secretary of State registrations to confirm your Legal Business Name.

If one or both things fail the initial CAGE check, you will receive an email similar to the example on the next page.....



FINAL STEPS OF SAM CAGE VALIDATION FAILURE EXAMPLE

From: CAGEREVIEW@dla.mil Subject: ACTION REQUIRED: System for Award Management (SAM) and CAGE Program Office - Correction required for physical address.

Your System for Award Management (SAM) registration was forwarded to the CAGE code office for the purpose of assigning a new CAGE code or renewing an existing CAGE code with updated information. We have
identified a discrepancy that must be corrected before the request can be processed. CAGE has returned your SAM registration for immediate review and correction within 10 business days.

ADDRESS CORRECTION NEEDED

The information CAGE received from SAM for your physical address: xxxxxxxxx



Validation of physical addresses must adhere to policy set forth within the Defense Federal Acquisition Regulation Supplement (DFARS) Procedures, Guidance and Information (PGI) case 204.1807-2 "Maintenance of CAGE file" found on https://www.acq.osd.mil/dpap/dars/pgi/pgi_htm/PGI204_18.htm#204.1870.

Please review your physical address at <u>https://tools.usps.com/go/ZipLookupAction_input</u>, make the necessary corrections as directed below, and resubmit. As a reminder, if your physical address requires a suite, unit, floor, apartment number, etc., include this information into the physical address.

If this physical address is a virtual office, incubator, accelerator, co-working space flex space address location, follow the instructions below on required additional documentation.

HOW TO MAKE CORRECTIONS

If changes to legal business name (LBN), doing business as (DBA), and/or physical address are required:

- 1. Proceed to Dun and Bradstreet (D&B) to submit your corrections at: www.dnb.com/govtduns
- 2. Select 'Federal Government Contractors or Grantees DUNS Number Support' before further selecting to Update Your Existing DUNS number. Follow the prompts to make the necessary corrections.
- 3. After submitting your changes in D&B, please wait at least 24 hours for the corrections to be made available to <u>SAM.GOV</u>
- a. Access your <u>SAM.GOV</u> registration and submit with corrected LBN, DBA, and/or physical address
- b. When you have completed the above steps, you will receive a confirmation message
- c. Your registration will automatically be routed to the DLA CAGE Code office for handling and review and if successfully completed, your registration will be activated

For all other changes to include Government Business POC and email, access your SAM registration at <u>https://sam.gov/SAM/</u>, make the necessary changes for the reasons indicated above and resubmit your registration. Your request will automatically be routed to the DLA CAGE Code office for handling after IRS validation has been confirmed. If you need assistance with your SAM registration, please contact the Federal Service Desk (FSD) at 866-606-8220.

Thank you,

Commercial and Government Entity (CAGE), Enterprise Sourcing, Medical, Contingency (ACH) Defense Logistics Agency (DLA), DLA Customer Interaction Center (Available 24 x 7) Comm: 1-877-352-2255 <u>https://cage.dla.mil</u> <u>http://www.dla.mil/CustomerSupport.aspx</u>

FINAL STEPS OF SAM RESOURCE REVIEW

- Remember, if you have technical issues or need to speak with someone regarding the SAM.gov registration process or issues, the Federal Service Desk (FSD) will be your initial go-to. They are your FREE resource to utilize.
- Federal Service Desk (FSD) <u>https://fsd.gov</u>

Hours of Operation: Monday – Friday 8 am – 8 pm ET

US Calls 866-606-8220

Find the "Live Chat" feature

Search their Knowledge Base for answers to your questions

 If SAM.gov or the FSD.gov emails you a response that they are reviewing or resolving your incident, *PLEASE SAVE THAT EMAIL*. You may need to submit a copy to your funding agency as proof you are working to obtain a SAM registration if the due date of your application is eminent.



ACTIVE SAM REGISTRATION WHAT NEXT?

- Your SAM profile must be updated yearly, it will not auto-renew. If you have a federal contract and your SAM profile expires, you will not be paid!
- Payments made to you by your program funders will be suspended until the SAM profile has been reactivated, if it accidently expires.
- Beware of third-party providers trying to sell you services or offering to help you. If they call, leave voicemails, email you or mail a postcard to you and there is an 800-telephone number – it is NOT the government reaching out to you and they only want your money! (See the last slide for more details)
- FYI --- look at the email addresses more closely. Authoritative government emails (SAM, FSD, GSA, IRS TIN, CAGE) will end is .gov or .mil.

Keep your SAM login credentials in a SAFE PLACE in case you need it in the future!



ACTIVE SAM REGISTRATION ANNUAL RENEWAL/UPDATES

Remember a SAM registration is only valid for 365 days.

Please check with your funding source that originally required you to have a SAM registration before renewing your SAM entity.

- *If you do NOT need to renew SAM*, there is nothing further to do. Let the SAM registration lapse on its expiration date.
- If you NEED to renew SAM, the entity administrator must login into SAM and complete an "update" to renew the SAM registration.

NOTE: If the Entity Administrator is no longer with your organization, the new person will need to create a SAM.gov login account on <u>https://sam.gov</u> and complete a New Entity Administrator Letter, signed and notarized, prior to uploading into FSD.gov to request that the Entity be linked to the new Entity Administrator of your organization. *The SAM New Entity Administrator Letter templates* **can be found here:** <u>https://www.fsd.gov/gsafsd_sp?id=gsafsd_kb_articles&sys_id=76d56712878fb1505b_abba69cebb35fd</u>



ACTIVE SAM REGISTRATION ANNUAL RENEWAL/UPDATES

Log into <u>https://sam.gov</u>

Got to your Sam.gov Workspace, and click the Active Registration bubble

□ To the right of the Entity Name, select the three little blue dots

Select Update

Select to update/renew your entire entity registration, and click Next to proceed

You will need to proceed through the validation process, (see the SAM Registration Process instructions for assistance), review each section for any changes and submit the registration

The renewal registration will be reviewed, and you will receive an activation email. (NOTE: Renewal timeframes can vary ranging from a few days to a week or longer, depending upon changes to the Legal Entity Name and/or Physical Address)

If you have issues at any time during this process, please contact the FSD.gov – either by creating an incident ticket, calling, or using their live chat feature. <u>https://fsd.gov</u>

ACTIVE SAM REGISTRATION CLOSING & BEWARE OF THE "VULTURES"

In closing, please remember that the U.S. Federal Government:

- Will NOT mail out postcards
- Will NOT call you nor leave voicemails to offer SAM assistance
- Will NOT send texts
- Will NOT send deactivation notices (unless it originates from a .gov email)
- Will NOT send "Missing Profile" or "Profile not complete" emails
- But WILL send out reminders to renew SAM at 90 days, 60 days and 30 days prior to the current expiration date. (Nowhere in the "real" email will it say to call them). <u>https://sam.gov</u> is the ONLY place for you to go and renew SAM.
- WILL only send emails from government email addresses ending in .gov or .mil.
- DOES offer no-cost technical assistance through the Federal Service Desk (FSD) if you need to verify the expiration date of SAM if you receive a suspicious email or phone call. <u>https://fsd.gov</u>
- Allows YOU to look up your own publicly listed SAM registration. Log into SAM.gov and search for your Entity Name to confirm the actual expiration date. <u>https://sam.gov</u>
- Report any suspicious or fraudulent emails, phone calls and texts to the Federal Trade Commission (FTC) Select "Report Fraud" and submit a complaint. <u>https://ftc.gov</u>